# **AMBERFIELD Partners**

Ryan Turk, Founder and Managing Partner <a href="mailto:ryan@amberfieldpartners.com">ryan@amberfieldpartners.com</a> | 770-843-6766

## **Overview**

Amberfield Partners is a partnership between entrepreneur Ryan Turk and his investor-advisors with the purpose to acquire one U.S-based private business. Upon acquisition, Ryan will relocate with his family to the local community and devote his full energy to operating the business.

## **Mission and Values**

Businesses with \$5-\$100M in revenue represent the vast majority of all U.S.-based standalone companies. Many of these businesses are privately owned and operated by families or individuals.

We seek to build on the success and foundation established by the existing ownership. The company acquired by Amberfield will be the only investment and the sole livelihood of the Managing Partner - 100% of our success is linked to the business' success.

We are focused on long term value creation which only happens by taking care of the employees and customers.

"My mission is to be a worthy steward of the people and resources in my life. I believe that leading a small business is a powerful way to better the lives of customers, employees, the community, my partners, and my family. I want to champion the core values of integrity and commitment that I have practiced in my career and life thus far." - Ryan Turk

### More about Amberfield

## **Acquisition Focus**

Target businesses

Niche services in dental and healthcare

Vertical technical software

Company criteria

\$5M or more in revenue

**Profitable** 

Growing

Light capital requirements

Alignment with seller

#### **About the Founder**

Professional experience

US Navy nuclear submarine officer

Enterprise sales leader in technology

Education

Georgia Tech B.S. Mech Eng.

Navy Nuclear Power School

Dartmouth Business School

Personal

Married with two daughters

**Eagle Scout** 

#### Resources

Amberfield's investor partners consist of highly distinguished business leaders, including current and former CEOs as well as select professional investors who specifically choose to back entrepreneurs to acquire small businesses.

This team understands the requirements necessary to lead and build an organization which creates sustainable long-term value - they posses a strong track-record for advising and executing transactions like this and building great businesses.

We have the dedicated support and financial resources to close quickly in a professional manner.

www.amberfieldpartners.com

# **OWNER BENEFITS**

Amberfield's goals may be better aligned with yours than other potential purchasers

|              | AMBERFIELD Partners   | Private Equity   | Strategic Acquirer   |
|--------------|---|--|--|
| Your Company | Single investment and sole livelihood of the Managing Partner | One of many<br>companies in a large<br>portfolio             | One of several or many business units in a larger business |
| Your Role    | Flexible and supportive of transition                         | Same or more involvement                                     | Employee to a larger business                              |
| Focus        | Build on legacy and<br>focus on sustained<br>growth           | Maximize financial returns by focus on finance or operations | Reduce costs and maximize synergy                          |
| Time-Horizon | Long-term   | Short-term   | Varies   |
| Governance   | Dedicated managers and experienced board                      | Professional investors                                       | Business unit manager                                      |
| Deal Terms   | Flexible, based on needs<br>and interests                     | Complex  | Structured to protect buyer                                |